



*Sculpting global leaders*

**WITS BUSINESS SCHOOL  
THE UNIVERSITY OF THE WITWATERSRAND  
JOHANNESBURG, SOUTH AFRICA**

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**FACT SHEET FOR INCOMING EXCHANGE STUDENTS: 2016**

**WITS BUSINESS SCHOOL (WBS)**

Wits Business School is one of the leading business schools in Africa. WBS is the only business school in Africa which is a member of PIM (Partnership in International Management). This is an association of over 50 international business schools who promote student and faculty exchanges. Each year we have a number of students from a variety of business schools around the world attending our MBA for their electives. Equally we have a number of our students who study at partner business schools. The WBS is AMBA accredited and is also a member of the African Association of Business Schools.

The business school is situated in Parktown, Johannesburg and is conveniently situated with regard to the commercial and financial hubs of Johannesburg.

## MBA Structure

There are three programme formats:

1. **Full Time Programme:** The compulsory course work is completed in the first 9 months and thereafter students have to complete their electives and their compulsory Research Report.
2. **Part Time (Weekday) programme:** Commences in January. Students attend evening lectures twice a week. The official duration of the part time MBA is four years; however, diligent students can complete it in approximately two years.
3. **Part Time (Saturday) Programme:** Commences in January. Students attend two lectures every Saturday.

All courses are 22.5 hours contact time.

In addition, students are expected to spend 2 hours in preparation for every contact hour in the classroom, i.e. an additional 12.5 hours per week per course. Preparation time would typically include: general background reading, prescribed readings, case study preparation, completing individual assignments, syndicate (group) meetings and assignments and studying for examinations.

**Address: Wits Business School (Postal Address)**

**P.O Box 98  
Wits 2050  
South Africa**

**Wits Business School  
2 St David's Place  
Parktown 2193  
Johannesburg  
South Africa**

## CONTACT INFORMATION

Prof Kalu Ojah  
Director International Programmes and Partnerships  
[Kalu.Ojah@wits.ac.za](mailto:Kalu.Ojah@wits.ac.za)

Karen Trent  
International Programmes Coordinator  
[Karen.Trent@wits.ac.za](mailto:Karen.Trent@wits.ac.za)

Website: <http://www.wbs.ac.za> (Wits Business School)  
<http://www.wits.ac.za> (University of the Witwatersrand)



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## **2016 TERM DATES**

### **MBA (FT&PT), MM, PDM FT and PDBA (PT JANUARY INTAKE)**

**ONLINE REGISTRATION : 03 -16 January 2016 (new and returning students)**

**ON CAMPUS REGISTRATION : 16 January 2016 (new students & returning students unable to register online)**

#### **Lectures and Examinations**

<b>First quarter</b>	<b>Saturday, 16 January – Thursday, 24 March 2016</b>
Exam Week	Full time : 14 March – 24 March 2016 Part time : 21 March – 24 March 2016
<b>Second quarter</b>	<b>Saturday, 09 April – Friday, 17 June 2016</b>
Exam Week	Full time : 06 June – 17 June 2016 Part time : 13 June – 17 June 2016
<b>Third quarter</b>	<b>Saturday, 25 June – Friday, 02 September 2016</b>
Exam Week	Full time and part time: 29 August - 02 September 2016
<b>Fourth quarter</b>	<b>Saturday, 10 September – Friday, 19 November 2016</b>
Exam Week	Full time : 07 November – 20 November 2016 Part time : 14 November – 20 November 2016

### **PDBA / MBA PART-TIME (JUNE INTAKE)**

***REGISTRATION 10 June 2015***

#### **Lectures and Examinations**

<b>Third quarter</b>	<b>Saturday, 25 June – Friday, 02 September 2016</b>
Exam Week	Part time: 29 August - 02 September 2016
<b>Fourth quarter</b>	<b>Saturday, 10 September – Friday, 18 November 2016</b>
Exam Week	Part time: 14 November – 18 November 2016

## MBA ELECTIVE TIMETABLE 2016

### FIRST QUARTER - FEBRUARY - MARCH

ELECTIVE	LECTURER	BUS A COD E	DATES	TIME
<b>HUMAN RESOURCES</b>				
STORYTELLING	MR P CHRISTIE	7281	10, 11, 12 Feb	8.30am -4.30pm
<b>FINANCE</b>				
INVESTMENT ANALYTICS	MR D SEELY	7237	14, 15, 16, 17, 18, 19 MAR	5:30PM - 20:30PM & SAT 9:00AM
<b>STRATEGY AND INTERNATIONAL BUSINESS</b>				
INTERNATIONAL BUSINESS	MR P DRAPER	7172	9, 10, 11 MAR	08:30AM - 16:30PM
<b>GENERAL MANAGEMENT</b>				
NEGOTIATIONS	DR G HEALD	7276	22, 23, 24 FEB	08:30AM- 16:30 PM

### THIRD QUARTER - JUNE - AUGUST

ELECTIVE	LECTURER	BUS A COD E	DATES	TIME
<b>FINANCE</b>				
INVESTMENT ANALYTICS	MR D SEELY	7237	8, 10,, 12, 13, 22, 24, 26 AUG	17:00PM - 21:30PM/11:30AM - 17:00PM
BEHAVIOURAL FINANCE	DR T MOKOALELI- MOKOTELI	7366	11, 13, 15, 18, 20, 22 JUL	17:30PM - 20:30PM
STRATEGIC FINANCE	MR J SPENCER- YOUNG	7282	18, 19 AUG & 15, 16 SEPT	08:30AM-16:30PM
<b>OPERATIONS</b>				
MANAGING SERVICE OPERATIONS	MR EUVIN NAIDOO	7369	23, 24, 25 JUN	08:30AM - 16:30PM / SAT 13:00PM - 17:00PM
<b>HUMAN RESOURCES</b>				
LEADING CREATIVITY & INNOVATION	MS M CURUTCHET & DR D SOUMONNI	7368	25, 26, 27 AUG	08:30AM -16:30PM
STORYTELLING	MR P CHRISTIE	7281	4, 5, 6 JUL	08H30AM - 16H30PM
LABOUR ISSUES IN SOUTH AFRICA	MR G VERSCHOOR	7278	20, 21, 22, 23, 24, 25 JUN	17:30PM-20:30PM & SAT 13:00PM - 17:00PM
COMPETENCY	MR DAVID ZIDEL MR GEOFF VERSCHOOF	7181 7277	11, 12, 13 JUL 22, 23, 24 AUG	08:30AM - 16:30PM 08:30AM - 16:30PM
ORGANISATIONAL CULTURE PERSONAL MASTERY (SPIRITED LEADERSHIP)	MS J STACEY	7370	21, 22 JUL & 11 AUG	08:30AM-16:30PM
<b>MARKETING</b>				
STRATEGIC MARKETING	PROF R ABRATT	7242	20, 21, 22 JUN	08H30AM - 16H30PM

BRAND MANAGEMENT	PROF R ABRATT	7262	17, 18, 19 AUG	08:30AM - 16:30PM
<b>ENTREPRENEURSHIP</b>				
CORPORATE ENTREPRENEURSHIP	PROF B. URBAN	7214	20, 21,22 JULY	08H30AM - 16H30PM
<b>GENERAL MANAGEMENT</b>				
ADVANCED INFORMATION SYSTEMS	MR A SOICHER	7308	7, 8, 9 JUL 29, 30 JUN & 1 JUL	17H30PM - 20H30PM / SAT 11:30AM-15:30PM
NEGOTIATIONS	DR G HEALD	7276		08:30AM - 16:30PM
<b>STRATEGY AND INTERNATIONAL BUSINESS</b>				
STRATEGY AS REVOLUTION	PROF D BERNHARDT	7045	8, 9, 10 AUG	08:30AM - 16:30PM
INTERNATIONAL BUSINESS	MR P DRAPER	7172	1, 2, 3 JUNE	08:30AM - 16:30PM
<b>BUSINESS IN AFRICA</b>	<b>DR R HORNE &amp; PROF MAN</b>	<b>7192</b>	<b>13, 20, 27 AUG &amp; 3 SEPT</b>	<b>11:30AM - 17:00PM/09:00AM 29TH</b>
BUSINESS IN AFRICA	MS RENEE HORNE	7192	29, 30, 31 AUG & 1, 2, 3 SEPT	17:30PM-20:30PM & SAT 9:00AM - 15:00PM
<b>INDUSTRY FORESIGHT &amp; BUSINESS FUTURE STRATEGY</b>	<b>DR ADAM GORDON</b>	<b>7367</b>	<b>2, 9, 16, 23 JULY</b>	<b>11:30 - 17:30PM &amp; 14:30PM - 17:30PM</b>
INDUSTRY FORESIGHT & BUSINESS FUTURE STRATEGY	DR A GORDON	7367	8, 10, 12 AUG	08:30AM - 16:30PM
<b>FOURTH QUARTER - SEPTEMBER - NOVEMBER</b>				
<b>ELECTIVE</b>	<b>LECTURER</b>	<b>BUS A CODE</b>	<b>DATES</b>	<b>TIME</b>
<b>FINANCE</b>				
FINANCIAL DERIVATIVES	DR B MUDAVANHU	7189	14, 15, 16, 17, 18, 19 NOV	17:00PM-21:30PM
CORPORATE FINANCE	DR B MUDAVANHU	7349	5, 6, 7, 8, 9, 10SEPT	17:30PM-20:30PM
INVESMENT ANALYTICS	MR D SEELY	7237	19, 20, 21, 23,24 SEPT	17:30PM-20:30 & SAT 09:AM - 15:00PM
MERGERS & ACQUISITIONS	MR G BEECH	7316	26, 27, 28 OCT	08:30AM - 16:30PM
INTERNATIONAL FINANCIAL MANAGEMENT	MR D SEELY	7274	10, 11, 12, 13, 14 OCT	17:30PM - 20:30PM
<b>OPERATIONS</b>				
PRIVATE EQUITY	MR E NAIDOO	7016	3, 4, 5, 6, 7, 8, 10 OCT	17:30PM-20:30PM/SAT 09:00AM
<b>GENERAL MANAGEMENT</b>				
STRATEGIC MANAGEMENT DEVELOPMENT (Golf Elective)	MR G SMITH	7314	17, 18, 19, 20, 21 OCT	17:30PM - 20:30PM & FRI 8:30AM - 16:30PM
NEGOTIATIONS	DR G HEALD	7276	7, 8, 9 SEPT	08:30AM-16:30PM
NEGOTIATIONS	DR G HEALD	7276	10, 17, 24 SEPT	09:00AM - 16:00PM
QUANTITATIVE RESEARCH METHODS	PROF A STACEY	7005	19, 20, 21 SEPT	08:30AM - 16:30PM
LEADERSHIP	DR D HEIL	7006	24, 25, 26 OCT	08:30AM - 16:30PM
MANAGEMENT CONSULTING	DR G SIEFF	7191	12, 13, 14, 15, 16, 17 SEPT	15h00AM - 21h00PM
<b>ENTREPRENEURSHIP</b>				
<b>BUSINESS START-UPS (VENTURE CREATION)</b>	<b>PROF URBAN &amp; MR BEDER</b>	<b>7232</b>	<b>1, 8, 15 OCT</b>	<b>09:00AM - 16:00PM</b>

BUSINESS START-UPS (VENTURE CREATION)	PROF URBAN & MR BEDER	7232	18, 19, 20 OCT	08H30AM - 16H30PM
NEW VENTURES (TECHNO- PRENEURSHIP)	PROF B. URBAN /SOUMONNI	7307	16, 17, 18 NOV	08:30PM-16:30PM
<b>HUMAN RESOURCES</b>				
DEVELOPING EFFECTIVE WORK TEAMS	PROF D KRIEK	7266	5, 6, 7 OCT	08:30 - 16:30PM (FOR 5,6 NOV :17:00PM-21:00PM)
ISSUES IN LEADERSHIP	PROF D KRIEK	7179	1, 2, 3 SEPT 3, 4 OCT & 21 OCT	08:30AM-16:30PM
EXECUTIVE COACHING	MR J YUDELOWITZ	7271		08:30AM - 16:30PM
AFRICAN LEADERSHIP (CROSS-CULTURAL MANAGEMENT)	DR C MAIER	7365	11, 12, 13,14 OCT	08:30AM-16:30PM
ORGANISATIONAL CULTURE IN SOUTH AFRICA	MR G VERSCHOOR	7277	22, 23, 24 AUG	08H30 - 15H30PM (SATURDAYS)
LABOUR ISSUES IN SOUTH AFRICA	MR G VERSCHOOR	7278	20, 21, 22, 23, 24 JUN	17:30PM - 20:30PM
STORYTELLING	MR P CHRISTIE	7281	26, 27, 28 ,29 ,30 SEPT &1 OCT	17H00PM-21H00PM/SAT 09H00AM
<b>STRATEGY AND INTERNATIONAL BUSINESS</b>				
COMPETITIVE INTELLIGENCE	DR D BERNHARDT	7285	31 AUG & 1, 2 SEPT	08:30AM - 16:30PM / SAT 09H00AM
INTERNATIONAL BUSINESS INDUSTRY & COMPETITOR ANALYSIS	MR P DRAPER	7172	1, 8, 15 OCT	08:30AM - 16:30PM
	PROF D BERNHARDT	7297	24, 25, 26, 27, 28 OCT	17:30PM - 20:30PM
ISSUES IN BUSINESS POLICY	MR P DRAPER	7293	12, 13, 14 SEPT	08:30AM - 16:30PM
GLOBAL BUSINESS TOUR	MR ANTHONY SOICHER	706 7	29 OCT - 12 NOV 2016	



### **Exchange Application Deadline**

Three months prior to the commencement of classes each quarter. Students may enrol for any of the four quarters.

### **Application and Registration Process**

Exchange students are selected by their home institutions and once confirmation of their selection has been received they will be sent an information packet. Registration for courses takes place on arrival at Wits Business School.

### **Visas**

Exchange students are required to apply for a **study permit / visa** at the South African High Commission, Embassy, Consulate or Trade Mission in their country of residence or country of origin for stays of longer than 90 days. For stays less than 90 days exchange students are required to apply for a **Visitors Permit**.

In addition to financial and medical reports, students will need to submit a letter of acceptance to study at Wits and proof of accommodation. The latter two documents are sent to students by Karen Trent. Check the following website for information on your closest SA Consulate etc.: [www.dfa.gov.za/sa-abroad/salist.htm](http://www.dfa.gov.za/sa-abroad/salist.htm)



**Health Insurance**

**It is compulsory for all international students to have full medical insurance cover from a South African medical insurer** if their stay is longer than 90 days. The University has negotiated a favourable deal with a couple of Medical Insurance companies. This is obtainable on arrival at Wits. The Campus Health & Wellness Centre offers comprehensive medical services.

**Academics (TBC)****Language of Instruction**

All courses are taught in English

**Areas of Concentration**

Recommended for Finance, Information Management, Human Resources, International Business, Strategy and Emerging Markets

**Learning Expectations**

**Class format:** Lecture, case study, discussion, team project and presentations. The high level of classroom participation, group work and interaction among students and faculty mean that exchange students must be proficient in English (speaking, reading and writing)

**Attendance:** Mandatory

**Class size:** 10 – 65 (smaller classes for elective courses)

**Course load:** 3 courses per quarter recommended for students whose home language is not English. No prescribed minimum or maximum number of courses though – students must satisfy the requirements of their home institution. The number of lecture hours per course is 22.5

**Grading:** Based on class participation, individual and team assignments (projects), and presentations, case analyses and a final examination written at the end of the quarter. A percentage grading system is used with the final course grade based on a five symbol scale (A - D, F). A conversion of grades table will be supplied with the student's academic transcript.



## **Student Life**

### **General Environment**

Wits Business School is situated approximately 1.5 km from the main Wits campus in the leafy Johannesburg suburb of Parktown. Facilities on the attractive WBS campus include modern lecture and syndicate rooms, auditoriums, computer labs, a cafeteria and one of the leading management libraries in SA.

Students have access to University facilities on the main campus as well.

## **Housing for U house**



Secure, on-campus accommodation is provided for exchange students.

U House comprises units/apartments housing eight international exchange students. Each person has his or her own furnished room with hand basin and fridge. The kitchen, bathroom and lounge facilities are shared. The units are fully equipped except for towels and are serviced once a week. It does have satellite TV. Rental is R4 760 per person per month per person.

Alternative accommodation is available at Trematon House (on campus) or Wits Junction (off campus) when U House is fully booked.

Parking is available and there is a 24-hour security service on campus.

Housing is arranged through Karen Trent. Application deadline: 3 months before arrival.

### Cost Estimates (in US\$ - approx.)

Food:	\$250 per month
Transport (car hire):	\$550 per month to rent a car
Books:	\$70 - \$100 per book
Health insurance:	\$100 per month (insurance)
Materials:	Course materials are free of charge for exchange students (as is E-mail and Internet access)
Miscellaneous:	additional costs

### Sports Facilities

Two tennis courts, swimming pools and a squash court are available on the WBS campus. However, a large number of sports clubs, societies and recreational facilities are within walking distance on the main Wits campus. Exchange students pay on a pro-rata basis to join these clubs and use the sports facilities.



For more sports facilities you can walk to **Wits Education Campus** its opposite Wits business School.

### General

International students are housed together and often socialise and travel/sightsee in groups. South Africans are hospitable and fellow classmates frequently invite exchange students on outings over and above those organised by the class.

There are restaurants and banks across the road and large shopping malls are situated 4 – 8 km from the Business School. Public transport in SA is generally poor but there are buses to these malls and taxis, though more expensive, are plentiful. For tips and information on living in SA, see the website: **[www.infoafrica.co.za](http://www.infoafrica.co.za)**

**Advice**

The Rand / Dollar / Euro exchange rate is very favourable for students coming to SA so accommodation, eating out, clothes, travelling and entertainment will be less than in the USA or Europe. The exception is the purchase of new or used cars and exchange students often opt to hire a car (and share expenses) for the duration of their stay.

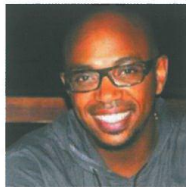
It's best to organise an international driver's license applicable to SA in your home country. Please bear in mind, in South Africa we drive on the left-hand side of the road.

Crime: As in any large city, students need to take common-sense precautions for their personal safety.

# TESTIMONIALS



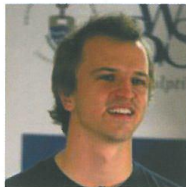
*The International Programmes and Partnerships Unit is now strategically positioned to be the focal point for all international-Wits Business School activities, including student exchanges.*



"One of the most important criteria for me as an MBA student was being able to have access to an extensive professional network. This was important not only when choosing my program in Canada, but also when choosing the school for my foreign exchange. Conscious of the potential the African continent holds, I wanted to do my exchange in Africa, in a renowned university that would offer a great education and give access to a large network of African business leaders. As Africa's premiere business school, Wits Business School was the obvious choice for my exchange. Its international reputation allows it to attract top students from all over the world, making the classes an even more enriching experience. I plan on starting my own business in Africa, and I am confident that the Wits Business School will give me all the necessary skills to succeed."

**Alain Kassangana**

MBA exchange student  
McGill University, Canada



"At Wits Business School the opportunities are endless. I have learnt to motivate people; I have learnt to work with people. I have learnt how to listen and I have learnt to be independent. Wits Business School has taught me some very valuable skills that I would not have been taught in a classroom in Europe. My mission in Africa is accomplished. Thank you Wits Business School."

**Francois Goethals**

Belgium Louvain School of Management



"It has been phenomenal – I am taken aback by the people I have met. My volunteer work has been very enlightening. To have been offered the privilege of working in such close proximity with people less fortunate than I have allowed me to be thankful and I know that I leave a better person than when I arrived."

**Yvonne Chang**

Exchange student  
Schulich School of Business, York University, Canada